Message Text

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R 161748Z MAY 75 FM SECSTATE WASHDC TO AMEMBASSY LIMA

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E.O. 11652: N/A

TAGS: BEXP, PE

SUBJ: COMMERCIAL ACTION PROGRAM (CAP) - PERU FY 1975 -

REF: LIMA 3723

- 1. EMBASSY IS COMMENDED FOR ITS EFFORTS IN VARIOUS TRADE PROMOTION CAMPAIGNS DESCRIBED IN REFTEL.
- 2. REGARDING CAMPAIGN NUMBER 5, WE HOPE POST WILL SUBMIT MONTHLY REPORTS ON STATUS OF PREPARATIONS FOR US PARTICIPATION IN FERIA DEL PACIFICO TRADE FAIR (E.G., NUMBER OF COMPANIES PARTICIPATING, AMOUNT OF SPACE STILL AVAILABLE, ETC.).
- 3. REPORT OF COMMERCE'S MAJOR PROJECT DIVISION (NPD)
 REPRESENTATIVE RE PARIS CONSULTATIVE GROUP MEETING
 CONVERSATION, DOC HAS SUPPLIED FOLLOWING INFORMATION. US
 DELEGATE EXPRESSED INTEREST OF EXIM IN CONSIDERING PROJECTS
 ON CASE-BY-CASE BASIS AND INDICATED THAT US COMPANIES WERE
 INTERESTED IN PARTICIPATING PROJECTS ON PERUVIAN LIST.
 DELEGATE EMPHASIZED WILLINGNESS OF US DEPARTMENT OF COMMERCE
 TO FACILITATE CONTACTS BETWEEN US INDUSTRY AND VARIOUS GOP
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AGENCIES. REPRESENTATIVE OF MAJOR EXPORTS PROJECTS

DIVISION DISCUSSED SEVERAL PROJECTS IN WHICH US FIRMS HAD EXPRESSED INTEREST WITH OSCAR ESPINOZA BEDOYA, GENERAL MANAGER OF COFIDE. ESPINOZA WAS PARTICULARLY INTERESTED IN POSSIBLE PARTICIPATION OF US FIRMS IN EXPANSION OF CHIMBOTE IRON AND STEEL PLANT. HE WAS INFORMED THAT MAJOR EXPORTS PROJECTS DIVISION WOULD CONSIDER DISCUSSING PROPOSAL WITH A GROUP OF APPROPRIATE US FIRMS WITH A VIEW TO ACCOMPANYING A SELECT GROUP OF FIRMS TO PERU WHERE DISCUSSIONS OF A PROPOSAL COULD OCCUR. IT WAS SUGGESTED THAT A GROUP OF THIS TYPE BE INVITED BY GOP THROUGH EMBASSY IN LIMA. ESPINOZA SAID THAT CONSIDERATION WOULD BE GIVEN TO THIS POSSIBILITY.

4. GOP DELEGATION WAS INFORMED THAT MANY CAPABLE US COMPANIES WOULD BE INTERESTED IN SUBMITTING PROPOSALS ON PROJECTS FINANCED BY INTERNATIONAL FINANCIAL INSTITUTIONS OR COMMERCIAL SOURCES. ALL APPROPRIATE FIRMS WILL BE INFORMED ON THE PRIORITY PROJECTS INCLUDED IN THE PERUVIAN LIST. KISSINGER

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